

# Funding Opportunity: Capital Infrastructure in Support of Team-based Comprehensive Primary Care

## Funding Overview

*In light of the coronavirus (COVID-19) pandemic and its far-reaching impacts across the state, this funding opportunity has been modified to meet nonprofits where they are in this new landscape.*

This funding opportunity is designed to improve the capacity of clinics to serve more Coloradans with high-quality, comprehensive and integrated primary care centered on patients' preferences, needs and values. It will provide shovel-ready capital funding to safety net practices in Colorado in support of increased access to team-based, comprehensive primary care.

Clinics can apply for funding to support shovel-ready capital projects under this funding opportunity. Proposed programs and/or projects must reflect the [Foundation's cornerstones](#), as our work is grounded in serving Coloradans who have low income and historically have had less power or privilege, putting the creation of health equity at the center of everything we do, and being informed by the community and those we exist to serve.

**We recognize these are unprecedented times and that your organization may have needed to transition services in ways that are outside of your normal operations. Because of the State of Colorado's current guidance to practice social distancing and wear a face mask when out in public, we welcome proposals for support of immediate needs of both patients and the organization so that Coloradans can continue to access equitable comprehensive primary care.**

**Have questions?** We're here to talk through your ideas and encourage you to connect with us before applying for funding. If you're not already connected with a program officer, please reach out to us by [email](#) or phone at 303-953-3600, and be sure to note the county you work in and area of interest.

## Focus Area

Maintain Healthy Bodies

## Grant Deadlines

Oct 15, 2020

## Criteria

Clinics that have begun implementing a team-based care model or have one in place can apply for a capital grant of up to \$150,000. Clinics will need to demonstrate the team-based care foundational blocks are in place or they are on their way toward implementing them.

### To be considered for funding, clinics must meet the following criteria:

- Alignment with the Foundation's cornerstones that advance our efforts to bring health in reach for all Coloradans
- Must be a nonprofit clinic or public agency that provides comprehensive primary care services to a significant population of patients who are living on low income and are uninsured and/or underinsured. For-profit clinics will also be eligible to apply for the primary care capital funding, provided they meet the criteria and can also demonstrate an active caseload of at least 40 percent of Medicaid clients with a low profit margin.
- Provides integrated health care services through teams composed of behavioral, physical and/or oral health care providers



## Examples of team-based care projects considered for funding

- Equipment and/or technology costs for patients who do not have the means to access telemedicine services during this COVID-19 pandemic. Funds can also support patient education on the use of telemedicine.
- Equipment and/or technology costs for providers to provide and/or improve telemedicine services to their patients
- Facility acquisition, construction, renovation or expansion, especially for changes needed to improve safety measures and provide high-quality primary care during the pandemic
- Flu/RSV/COVID-19 rapid test machines and/or testing kits
- Medical and office equipment purchases
- Hardware, software, installation and technical assistance costs associated with health information technology systems
- Operating expenses associated with physical or information technology expansions/improvements

## Preference will be given to organizations with programs/projects that:

Serve patients in rural and/or frontier communities in Colorado. The Foundation follows the [Colorado Rural Health Center's definition of rural and frontier](#):

- *Rural* – a non-metropolitan county with no cities over 50,000 residents
- *Frontier* – a county that has a population density of six or fewer residents per square mile

## Additional Attachments for Shovel-ready Capital Projects

We ask clinics applying for shovel-ready capital projects to also submit as attachments to their proposal the following:

1. A letter of commitment from executive leadership that they strongly support the implementation of a team-based care model at their clinic.
2. Demonstrate there is a functional Electronic Health Record system by explaining the current process for report generation, data analysis and ongoing population health management.

All proposals submitted through this funding opportunity for shovel-ready capital projects will be initially assessed by JSI on where the clinic is at in implementing team-based care. The assessment is a short, 13-question tool to determine if the four foundational blocks are in place.

JSI will share their final assessment with the Foundation. For shovel-ready capital requests, if the clinic is deemed ready, the proposal will then continue on for due diligence.

JSI staff is available before the upcoming deadline to answer questions related to the additional documentation requirements listed above. Please contact [Alexia Eslan](#) at 303-262-4319 for more information.

## Measurable Reach

Applicants will be asked to indicate how their work will increase the number of people accessing comprehensive primary care services within one year at the end of the capital enhancement.

## Definitions

**Comprehensive primary care:** The Foundation has adopted the Institute of Medicine's definition, which is "primary care is the provision of integrated, accessible health care services by clinicians who are accountable for addressing a large majority of personal health care needs, developing a sustained partnership with patients, and practicing in the context of family and community." Furthermore, "integrated" refers to physical, behavioral



and oral health and the Foundation’s definition also encompasses reproductive health services provided within the integrated setting.

**Team-based care:** Defined by the National Academy of Medicine as “the provision of health services to individuals, families, and/or their communities by at least two health providers who work collaboratively with patients and their caregivers – to the extent preferred by each patient – to accomplish shared goals within and across settings to achieve, coordinated, high-quality care.” There are five core principles: shared goals, clear roles, mutual trust, effective communication and measurable processes and outcomes.

**Telemedicine:** Defined by the Institute of Medicine as “the use of electronic information and communications technologies to provide and support health care when distance separates the participants.”

*We often partner with third-party evaluators, contractors and other organizations over the course of our work with applicants and grantees. Your application and its attachments may be shared with these individuals or entities during the review process and grant cycle. All third-party organizations partnering with the Foundation have signed a confidentiality agreement and will not use or share the information for purposes outside of the scope of work specific to the grant application or grant award. If you have any concerns or would like additional information, please email [grants@coloradohealth.org](mailto:grants@coloradohealth.org) or call our senior director of Grantmaking Operations at 303-953-3600.*

### **Funding Opportunity**

Our funding opportunities focus on specific needs aligned with a particular priority within our focus areas. These vary for each funding deadline (Feb. 15, June 15 and Oct. 15). Applicants will be required to address detailed criteria specific to that funding opportunity. Grant funding is highly competitive within the pool of applicants for each individual funding opportunity.

**We encourage all applicants to [sign up](#) in our grants portal to confirm registration is complete at least a week in advance of submitting a grant application. Apply for funding by 5 p.m. MDT on Oct. 15, 2020.**

### **Resources**

- [Sample attachments from JSI](#)
- [Mathematica evaluation of Team-based Care funding opportunity](#)

